

4th Addendum to Schedule of Charges 1st Jan – 30th June 2023: Revision in APR, Processing Fees & Early <u>Settlement Charges</u>

Please find below the revised mark-up rates against the mentioned products along with the processing fees in the table below. These changes will be applicable from 25th March, 2023.

1. Details of the Revised APRs

| Product Group | Product ID | Existing APR | Revised APR | |
|------------------------|-------------------------------------|------------------------|------------------------|--|
| Khushhali Zamindar | Khushhali.Zamindar.Agri-3192 | 350K - 2M = 30 | 350K - 1M = 34 | |
| Loan | Khushhali.Zamindar.LVS.Sec3161 | 2M - 3M = 28 | 2M - 3M = 31 | |
| Khushhali Cash | KCS.Million.APB3185 | 32 | - 34 | |
| Sahulat Plus | KCS.Plus.Agri.Passbook3128 | 32 | | |
| | KCS.Gold.Agriculture3106 | 34 | | |
| Khushhali Cash | KCS.Gold.Enterprise3108 | 34 | 37 | |
| Sahulat | KCS.Gold.General.Purpose3116 | 35 | | |
| | KCS.Gold.Livestock3107 | 34 | | |
| | Khushhali-Sona.Agriculture3181 | 32 | | |
| Khushhali Sona | Khushhali-Sona.Enterprise3182 | 32 | 35 | |
| | Khushhali-Sona.Livestock3183 | 32 | | |
| | KEC.TF.NSC.Agriculture3184 | 25 | | |
| | KEC.TF.NSC.Enterprise3187 | 25 | 28 | |
| | KEC.TF.NSC.Livestock3186 | 25 | | |
| Khushhali Easy Cash | KEC.TF.TDC.Agriculture3188 | 22 | | |
| | KEC.TF.TDC.Enterprise3190 | 22 | 25 | |
| | KEC.TF.TDC.Livestock3189 | 22 | | |
| | Khushhali.Easy.Cash.Secured-3144 | 26 | 29 | |
| Khushhali Apna | | Up to 350K = 32 | Up to 350K = 35 | |
| Makaan | Khushhali.Apna.Makaan-Sec-3197 | 350K - 1M = 30 | 350K - 1M = 32 | |
| IVIARAAII | | 1M - 3M = 28 | 1M - 3M = 30 | |
| Khushhali Amdani | KAL.Salary.Pension.KMBL.ENT3251 | 34 | | |
| Loan | KAL.Salary.Pension.KMBL.LIV3252 | 34 | 37 | |
| | KPLKMBL.Pension-Enterprise3174 | 35 | 38 | |
| | KPLKMBL.Pension-Livestock3175 | 35 | | |
| | KPL-Pension-Enterprise3172 | 38 | 40 | |
| Khushhali Pasbaan | KPL-Pension-Livestock3173 | 38 | 40 | |
| Loan | KPL-KMBL.Salary-Enerprise3178 | 35 | 38 | |
| | KPL-KMBL.Salary-Livestock3179 | 35 | | |
| | KPLSalary-Enterprise3176 | 38 | 40 | |
| | KPLSalary-Livestock3177 | 38 | | |
| Khushhali Sarmaya | Khushhali.Sarmaya.ENT.Secured3160 | 34 | | |
| Miusiliali Salillaya | Khushhali.Sarmaya.ENT.Un-SEC-3146 | 34 | | |
| Khushhali Livestock | KLL.Unsecure3135 | 37 | 40 | |
| Loan | Khushhali.Livestock.LoanKLL3134 | 37 | | |
| Khushhali Qarza IND | Khushhali.Qarza.Ind.Sec.Agri-3115 | 33 | 36 | |
| Kilusiiliali Qalza IND | Khushhali.Qarza.Ind.Unsec.Agri-3198 | 37 | 40 | |



| Product Group | Product ID | Existing APR | Revised APR |
|------------------------------|-------------------------------------|---------------------|--------------------|
| | Khushhali.Qarza.Ind.Sec.Ent-3165 | 33 | 36 |
| | Khushhali.Qarza.Ind.Unsec.Ent3199 | 37 | 40 |
| | Karobari.RF.Clean-3207 | 34 | 37 |
| Khushhali Karobari TF/ RF | Karobari.RF.Secured-3205 | 26 | 29 |
| | Karobari.RF.Semi.Secured-3206 | 31 | 34 |
| | Karobari.Aghaz.Secured-3204 | 25 | 28 |
| | Karobari.Term.Finance.Clean-3203 | 34 | 37 |
| | Karobari.Term.Finance.Secured-3201 | 27 | 30 |
| | Karobari.Term.Finance.Semi.Sec-3202 | 32 | 35 |
| Group Loan | Khushhali.Qarza.Agriculture3100 | 36 | |
| | Khushhali.Qarza.Enterprise3102 | 36 | 39 |
| | Khushhali.Qarza.Livestock3101 | 36 | |

2. Details of the Revised Processing Fees

| Processing Fees | Existing Fees | Revised Fees |
|---|--|--|
| Loans up to PKR 30,000 | PKR 2,000 | PKR 2,400 |
| Loans from PKR 30,001 to PKR 50,000 | PKR 2,500 | PKR 2,800 |
| Loans from PKR 50,001 to PKR 100,000 | PKR 2,800 | PKR 3,000 |
| Loans from PKR 100,001 to PKR 150,000 | PKR 3,200 | PKR 3,400 |
| Loans from PKR 150,001 to PKR 350,000 | 2% of the Loan Amount Min PKR 3,000 Max PKR 7,000 | 2.25% of the Loan Amount Min PKR 3,375 Max PKR 7,875 |
| Loans from PKR 350,001 to PKR 500,000 | 2% of the Loan Amount Min PKR 7,000 Max PKR 10,000 | 2.25% of the Loan Amount Min PKR 7,875 Max PKR 11,250 |
| Loans from PKR 500,001 to PKR 1,000,000 | PKR 10,000 OR 1.5% of the approved loan value (whichever is higher) Min PKR 10,000 Max PKR 15,000 | PKR 11,250 OR 1.5% of the approved loan value (whichever is higher) Min PKR 11,250 Max PKR 15,000 |
| Loans from PKR 1,000,001 to PKR 3,000,000 | PKR 15,000 OR 1.25% of the approved loan value (whichever is higher) Min PKR 15,000 Max PKR 37,500 for Karobari Term/ Running Finance & Karobari Aghaz Loans from PKR 1,000,001 to 3,000,000 PKR 15,000 OR 0.8% of the | PKR 15,000 OR 0.8% of the approved loan value (whichever is higher) Min PKR 15,000 Max PKR 24,000 |



| Processing Fees | Existing Fees | Revised Fees |
|-----------------------------|----------------------------------|---|
| | approved loan value | |
| | (whichever is higher) | |
| | Min PKR 15,000 Max PKR 24,000 | |
| | | For Loan Amount <u>up to</u> PKR 1,000,000 |
| | | Minimum PKR 3,000 or 0.75% of the Loan Amount |
| Facy Coch Bunning Finance | PKR 3,000 | Min PKR 3,000 Max PKR 7,500 |
| Easy Cash - Running Finance | | For Loan Amount <u>above</u> PKR 1,000,000 |
| | | Minimum PKR 7,500 or 0.50% of |
| | | the Loan Amount |
| | | Min PKR 7,500 |
| | | Max PKR 15,000 |

3. Details of the Early Settlement Charges

The early settlement charges mentioned below, which are applicable from 19th September, 2022, may be subject to revision for borrowers who apply for repeat lending, <u>but only with the exceptional approval of the Head Asset Business</u>.

| Product Name | Early Settlement Charges | |
|------------------------|----------------------------------|--|
| Khushhali Pasbaan Loan | 3% of the Outstanding PA Balance | |
| Khushhali Amdani Loan | 3% of the Outstanding PA Balance | |

| Prepared By: | | |
|------------------|--|--|
| Dawood ur Rehman | | |

Assistant Manager Products



| Approved by | Dated | Signature |
|---|-------|-----------|
| Adnan Sattar Head of Asset Business | | |
| Muhammad Aftab Alam Chief Business Officer | | |
| Saleem Akhtar Bhatti Group Head Finance & CFO | | |
| Aameer Karachiwalla President and Chief Executive Officer | | |